

INVESTMENT TEASER: PROJECT EPC

SCALE. TRUST. GROWTH.
A STRATEGIC INVESTMENT
OPPORTUNITY IN A PROVEN EPC &
ENGINEERING PLATFORM

DINAMO

CONSULTING

TORONTO • ISTANBUL

"Value Experts"

IN

1- ABOUT THE COMPANY

A **Türkiye-based** engineering and **EPC company** with over **22 years** of uninterrupted operations, having delivered **125+ large-scale energy and industrial projects across 14+ countries.**

The Company has cultivated a trusted reputation among blue-chip clients for its ability to integrate design, manufacturing, and execution under one platform. Its focus includes gas turbine systems, combined-cycle power plants, and high-specification industrial solutions.

The Company is currently serving as Owner's Engineer for a USD 300M+ industrial investment in Türkiye (2024–2026), with a project scope of USD 5.5–7M focused on high-spec process systems in a complex, energy-intensive facility.

The Company operates from its own facility, which is privately held by the founder.

www.dinamo.co

2- KEY INVESTMENT HIGHLIGHTS



Project Delivery Track Record

The Company has successfully delivered a broad portfolio of engineering, EPC, and supply projects, reflecting its proven capacity to execute large-scale and technically demanding operations.



Global Reach

Over 125 successfully completed projects across **14+ countries**, including **Middle East, North and South Africa, Central Asia and Europe** with involvement in 10,000 + MW of installed capacity.



Revenue Growth

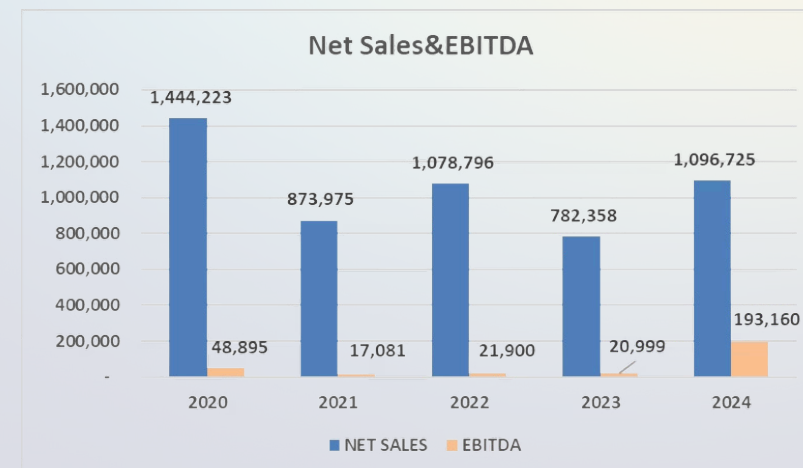
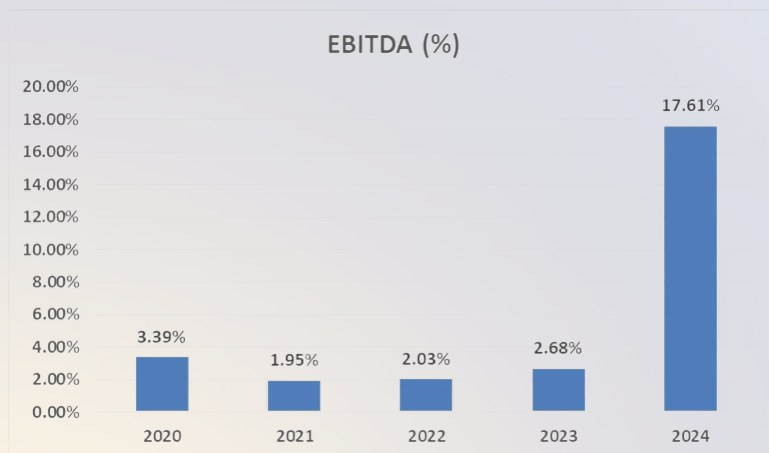
€70M+ cumulative revenues and sustained EBITDA profitability, reflecting solid performance.

USD 864M pipeline (2025–2030) across proposal, development & early-stage opportunities – within a USD 5.3B multi-country landscape.



Financial Performance Snapshot (2018–2024)

The Company has demonstrated steady revenue generation and maintained positive EBITDA margins over the last five years – highlighting strong financial discipline and operational reliability across diverse EPC environments.



Positive margins sustained even through complex industrial project cycles

2- KEY INVESTMENT HIGHLIGHTS



Financial Credibility

Bank-qualified with a positive credit history, backed by consistent EBITDA performance and strong standing among domestic and international financial institutions.



Proprietary Products

40%+ of revenues driven by proprietary, value-added product manufacturing, enhancing margins and client stickiness.



Client Relationships

Strategic relationships with globally recognized clients including **ENKA, GAMA, Tüpraş, RWE, Zorlu, EnerjiSA, Entek-Koç, Güriş, Limak, İçtaş, Petkim, Socar, Rönesans, Çalık** with high repeat project ratio.



Engineering Expertise

In-house team of **22 engineers and technicians possessing over 240 years of cumulative experience**; 90% of staff have 10+ years in relevant sectors.



Certifications & Execution Record

Internationally certified (ISO 9001, ISO 14001, ISO 45001, TRACE) with zero project default or compliance issues.



Niche Engineering Leadership

Clear technical differentiation in **gas turbine exhaust systems and Owner's Engineering** – combining design, manufacturing, and execution capabilities.



Strategic Geographic Positioning

Operational base in Türkiye offers strategic positioning for regional deployment across **EMEA and Central Asia**.



Execution Track Record

Track record of disciplined execution, on-time delivery, and scalable systems across thermal power, petrochemical, and industrial EPC environments.

3- GROWTH OPPORTUNITIES



The Company is strategically positioned within a broader **USD 5.3 billion project environment** spanning **15 countries** and covering energy, industrial, infrastructure, and auxiliary systems.

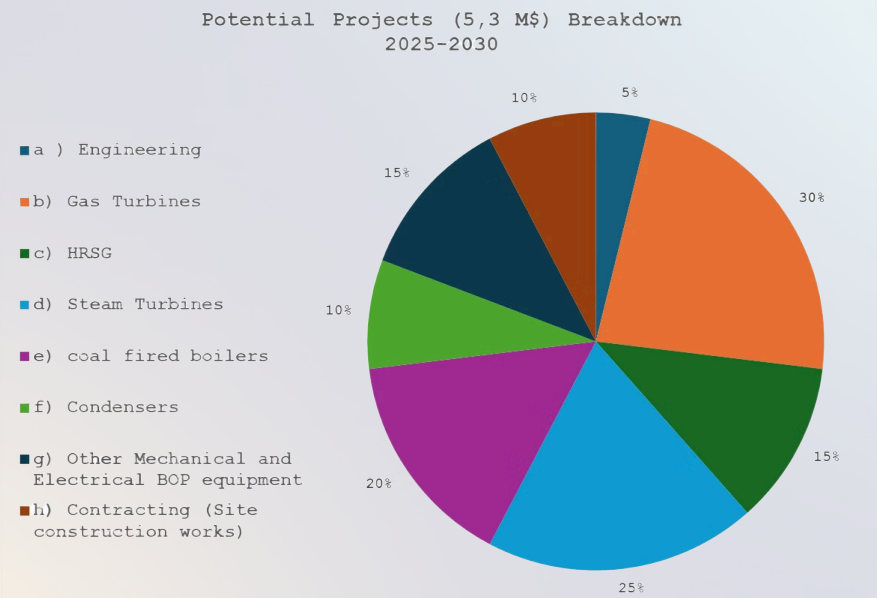
Within this context, the Company maintains an **active pipeline of USD 864 million** in engineering and supply opportunities through 2025–2030, segmented by maturity as follows:

- **USD 26 million** – under formal proposal
- **USD 56 million** – advanced-stage business development
- **USD 782 million** – early-stage strategic opportunities

These opportunities are embedded in larger EPC ecosystems where the Company benefits from technical leadership, long-standing client relationships, and preferential positioning. A substantial portion of the pipeline is linked to projects with confirmed commercial terms and execution timelines, supporting clear revenue visibility and scalable monetization potential.

Projected Opportunity Breakdown (2025–2030)

The USD 5.3 billion pipeline covers not only the Company’s direct engineering scopes but also broader project components such as civil, auxiliary, and infrastructure works – offering strategic investors access to full-scope opportunities.



Strong Revenue Visibility



Over 40% of the Company’s projected pipeline revenues are linked to projects with identified execution schedules and confirmed commercial engagement, reinforcing short-term visibility and monetization potential.

3- GROWTH OPPORTUNITIES



First-Mover Access to Underserved Markets

The Company is well-positioned in post-conflict and high-growth geographies including **Syria, Ukraine, Africa, Central Asia (Turkic Republics), and Eastern Europe**, leveraging its existing references and proven execution track record.



Alignment with Global Energy Transition Trends

Strong alignment with global energy transition trends through participation in energy efficiency projects, storage solutions, and decentralized power generation.



Strategic Partnership Potential

High-value joint venture potential with **global EPC contractors, OEMs**, and project developers seeking established and technically capable local execution partners.



Export Competitiveness

Favorable trade positioning for Turkish-manufactured products in **U.S. and EU markets** supports international business expansion.



Cross-Selling Opportunities

The Company leverages its established client relationships to offer complementary services and products in underpenetrated areas.



Preferential Access to Broader Project Scopes

In addition to the Company's own awarded scope, each project typically involves significantly larger investment components—including civil works, auxiliary systems, and complementary engineering packages.

Through the Company's established client relationships, proven track record, and technical credibility, investors acquiring the Company may gain preferential visibility and positioning to access these broader opportunities across the full project value chain.

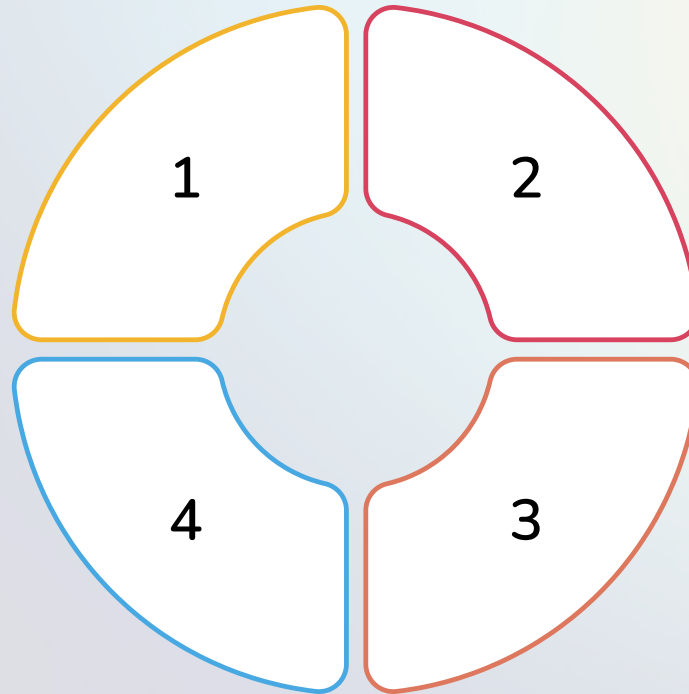
4- CORE CAPABILITIES

Engineering & Consulting

Owner's Engineering, feasibility analysis, EPC bid package design, and detailed engineering delivery.

Supply & Supervision

Procurement, installation supervision, commissioning, and start-up assistance.



EPC & Construction

Design-to-commissioning turnkey execution of energy, petrochemical, and industrial projects.

Product Manufacturing

Specialized manufacturing of gas turbine exhaust systems, HRSG components, and modular storage units.

5- TRANSACTION RATIONALE & STRUCTURE

The Company offers a compelling platform for growth and value creation in the infrastructure and energy sectors, with a rare combination of in-house product development, precision engineering, and turnkey project delivery capabilities.

Its track record spans more than 20 years, including projects in highly regulated and technically demanding markets. The Company's niche strength in gas turbine exhaust systems, backed by a highly experienced engineering team and a robust product portfolio, offers clear differentiation versus generalist EPC providers. Its partnerships with globally recognized clients and full-cycle EPC capability offer both operational scale and forward visibility to investors.

The Company is currently positioned within a sizable and well-qualified pipeline across multiple markets, representing both active projects and early-stage opportunities.

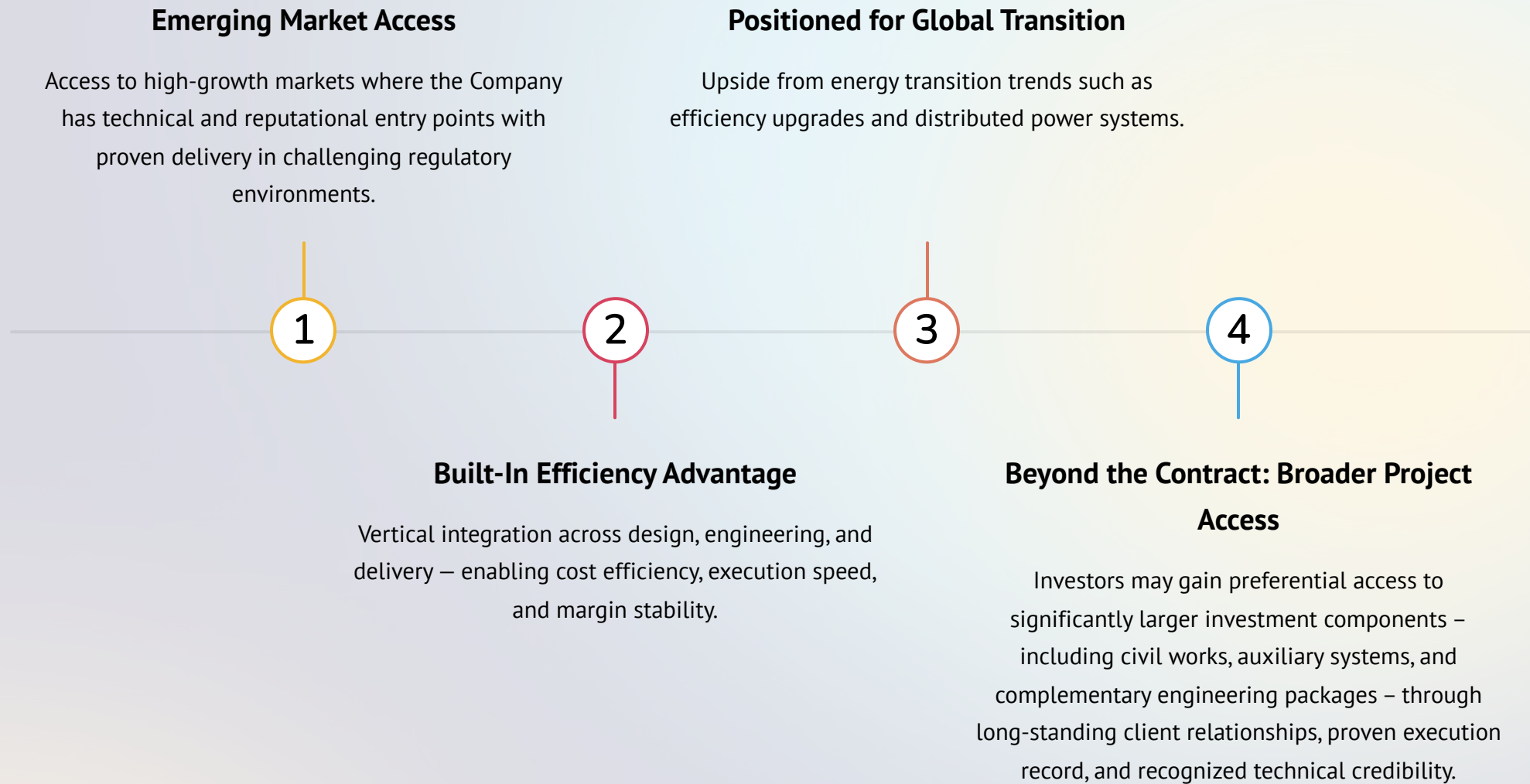
The Company's presence in broader project environments enables investors to tap into additional value beyond the Company's scope, across a total investment field of USD 5.3 billion.

The contemplated transaction is driven by succession planning considerations, offering a strategic investor the opportunity to acquire a well-positioned, founder-led company with deep technical capabilities and institutional client relationships.

www.dinamo.co

5- TRANSACTION RATIONALE & STRUCTURE

Strategic Investors Will Benefit From



Transaction Structure

- Up to 100% equity stake available.
- Flexible transaction structure to suit investor profile and strategic alignment.

6- NEXT STEP

Should you be interested in this opportunity, we will be pleased to discuss the next steps.



7- CONTACT

Dinamo Consulting (Exclusive Advisor)

Dinamo Consulting (www.dinamo.co), founded in 2006 in Istanbul and expanded to Toronto in 2016, specializes in M&A, project finance, PPP projects, financial modelling, company valuation, and leasing. Our tailored, client-specific approach, combining academic knowledge with real-world expertise, sets us apart. With a strong global network and a track record of success across automotive, F&B, packaging, and energy industries, we act as a true partner to our clients, not just a service provider.

Fatih KURAN - CPFS, CPPPS,

Founder

Email: fatih@dinamo.co

Bülent HASANEFENDİOĞLU,

Executive Committee Member

Email: bulent@dinamo.co

Ayşegül ÖZLEYEN,

Business Partner

Email: aysegul@dinamo.co

www.dinamo.co