

Investment Teaser: Project PolyCore

Industrial Plastics • Hygiene Solutions • Global Reach

Executive Summary

Company Snapshot

- Over 45 years of experience in industrial cleaning and hygiene plastics
- In-house brands across full-spectrum product range
- Modern manufacturing site with energyefficient operations

Key Differentiators

- Certified quality standards (ISO 9001, ISO 14001, OHSAS 18001)
- 500+ recurring institutional clients
- 70% repeat business rate
- Products sold in 40+ countries

Investment Flexibility

Open to minority, majority, or full acquisition

Product Portfolio & Export Markets



Core Product Segments

Medical waste containers, zerowaste bins, dispensers

Cleaning trolleys, mop sets, industrial hygiene systems



Brands & Innovation

Three distinct brand lines for market segmentation

Integrated plastic-electronic solutions in development



Export Overview

Export share: ~25% of total sales

Presence in Europe, MENA, and Central Asia

Strong international distribution network

Market Position & Customer Base

Leadership & Reach

- Top-tier share in local medical hygiene plastics market (~65%)
- 15% share in broader industrial cleaning products
- Broad institutional client base: healthcare, municipalities, facility services

Customer Profile

- Serving healthcare providers, government entities, cleaning contractors
- 500+ active customers across public and private sectors
- Majority of revenue derived from longterm buyers

Financials & Operations

Sales Composition

- Domestic sales (~75%), Export sales (~25%)
- Major export segments: medical and dispenser products

Production Infrastructure

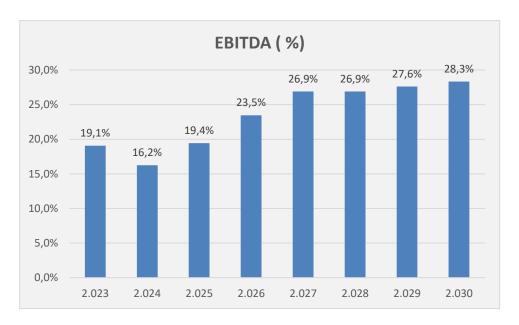
- 30,000 m² site with 18,000 m² indoor area
- Plastic processing capacity: 3,000 tons/year
- Energy-efficient solar systems covering 40% power use

Certifications & Workforce

- ISO 9001 / 14001 / OHSAS 18001 certified
- Team of 66: 12 white collar, 54 blue collar

Financial Data & Projections





Growth Strategy



Product Innovation

Photocell towel dispensers, scent machines, hygiene electronics

Development of healthcare carts, dryers, dispensers



Export & Market Development

Focus on expanding into EU and MENA via new partnerships

Building strategic distributor channels



Mid- & Long-Term Plans

Third facility under development to expand capacity by 30%

Emphasis on sustainable production & recyclable materials

Investment Rationale & Structure





Why Invest in Project PolyCore

Market leader with high customer loyalty and export reach

High-growth industry: healthcare & industrial hygiene

Scalable production and strong brand reputation

Transaction Structure

Flexible deal terms: minority, majority, or full sale

Capital will support factory upgrade, R&D, and new market entry

Ideal partner: investor with industrial, B2B, or export growth experience



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