

DINAMO

CONSULTING

TORONTO • İSTANBUL



PROJECT TOT – M&A OPPORTUNITY

Automotive, Aviation
& Defense Parts
Manufacturer –
Turkey



Company Overview

30+ years of history

Plastic, rubber, over-molded, wire & spring parts

Own Design Center & R&D

Avg. Revenue (2020–2024): > €13M

2023 Revenue: €16.1M | 2024E: €16.5M

EBITDA Margin: ~30% | 2023 EBITDA: ~€4M

Operations & Infrastructure

3 factories across 2 cities near OEM hubs

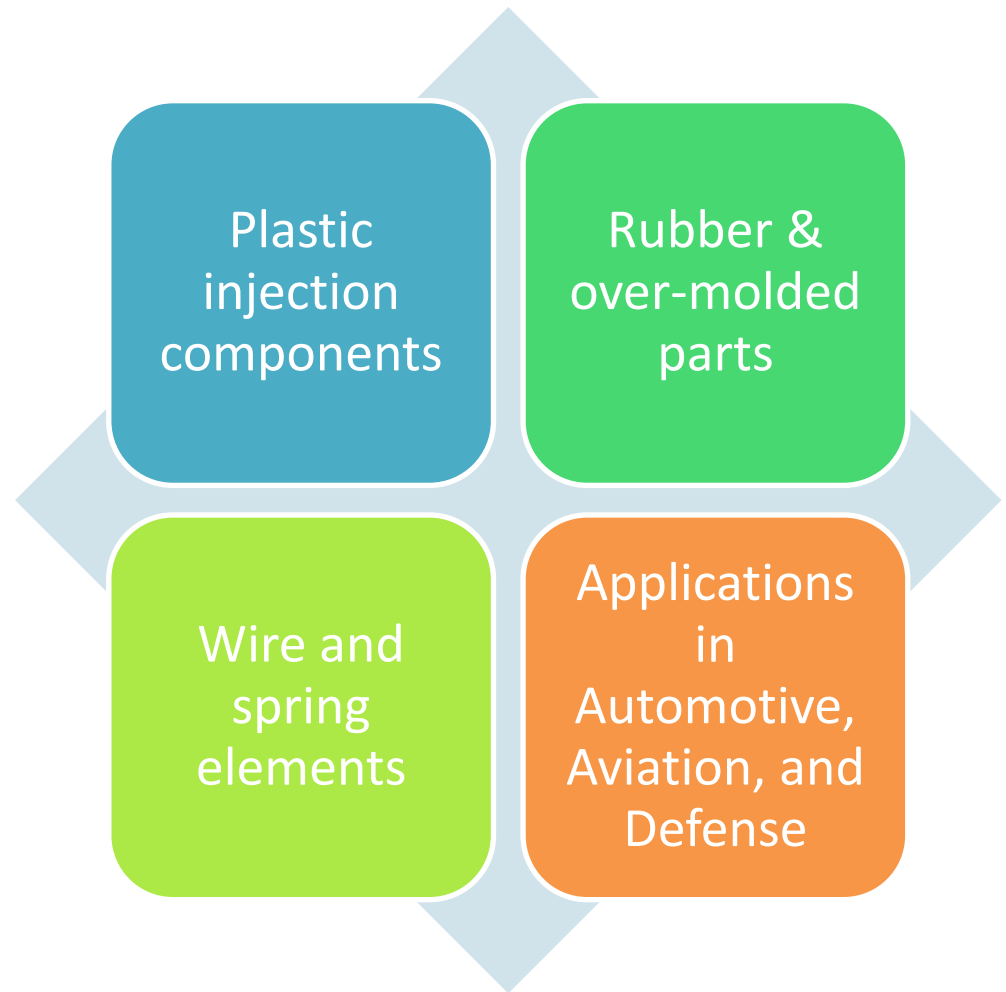
12,000 m² total closed production area

300 employees (15% white collar)

Lean manufacturing practices

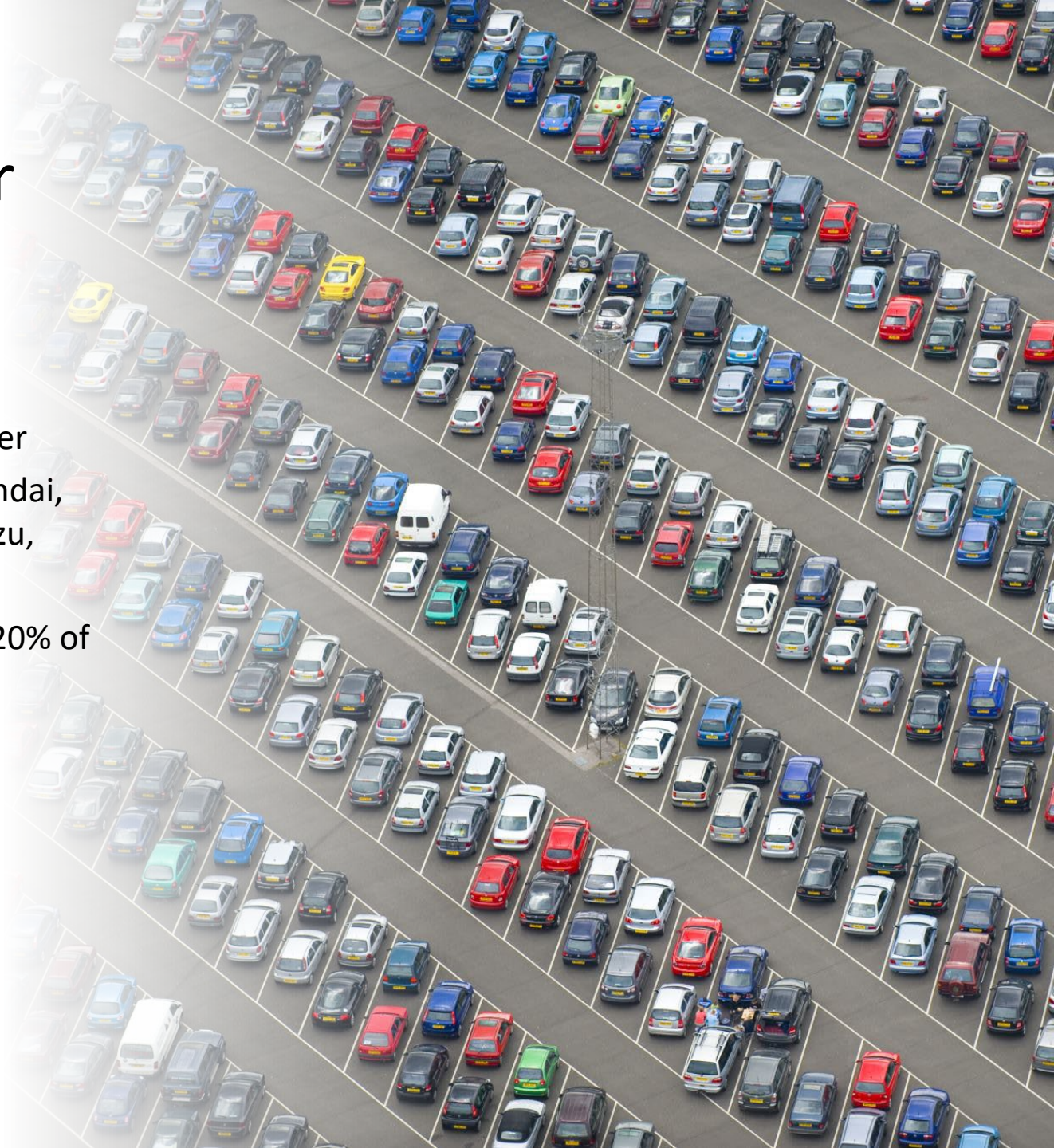
Certified: IATF 16949, ISO 9001

Product Range



Customer Base

- Tier-1 & OEM supplier
- Clients include: Hyundai, Toyota Boshoku, Isuzu,
- Bosch, Stabilus
- Largest customer: ~20% of total sales



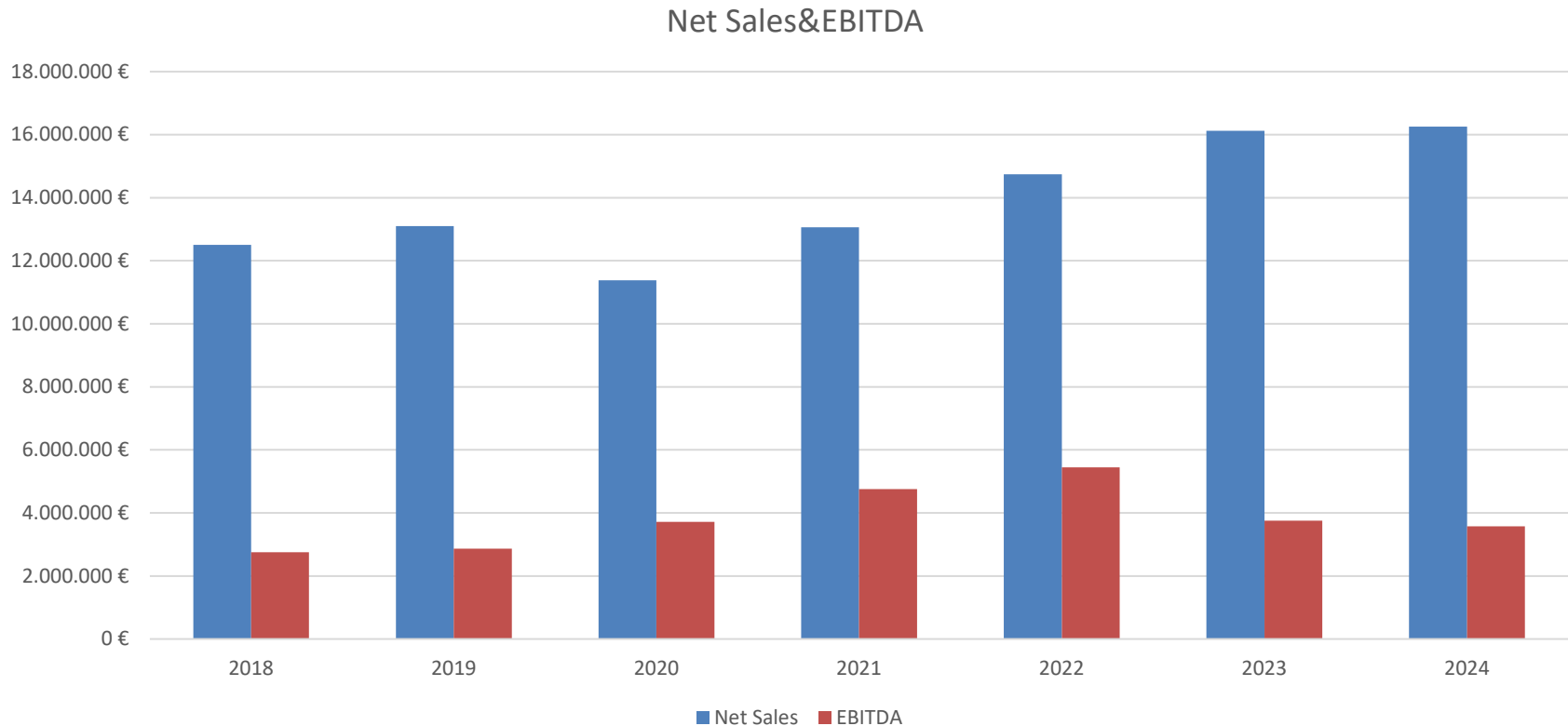
Machinery & Technology

A close-up photograph of a precision-machined metal component, likely a part of a machine tool. The component features a threaded section on the right and a smooth cylindrical section on the left. The background is blurred, showing other parts of the machinery.

- State-of-the-art machinery park
- Includes co-injection and precision molding systems
- Suitable for OEM & Tier-1 custom production

Key Financials

- Revenue 2024: €16,25 M
- EBITDA Margin: 27,9 % average
- Net Sales & EBITDA chart (2018–2024)



Growth Plan (2025–2029)

- Significant growth potential
- Capacity utilization increase is possible
- Facilities and space allow scalable expansion
- Forecasted revenue and EBITDA trend (2025–2029)

Net Sales&EBITDA



Key Investment Highlights



High sectoral credibility & performance



Strong EBITDA generation with lean structure



Innovation through in-house design



Diversified and stable customer base



Growth potential in Europe, MENA, Asia

Transaction Overview

Majority stake sale

Strategic/financial
investors welcome

Goals: Market expansion,
new tech & product dev

Discussions after NDA
execution



Advisors & Contact

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